



## FOCUS ON PROFITABILITY, PRODUCTIVITY AND EFFICIENCY

As one of the Southeast's largest providers of accounting and business consulting advice to manufacturing companies, Warren Averett understands the pressure within the industry to manage production, operate efficiently and compete in an increasingly competitive global marketplace. As competitors drive down pricing, customers are seeking more value for their money and a quicker response time from their suppliers. These pressures require manufacturers to maximize production, meet quicker turnaround times, reduce operating costs, develop a deep supplier network and plan for strategic market position. We can help identify and implement strategies designed to keep your operations moving profitably and efficiently.

Serving more than

**400** manufacturing and  
distribution companies  
firmwide

Decades of experience combined with our active participation in relevant industry associations ensures that our industry specialists are well-versed on the manufacturing issues your company faces. Our dedication to your success is demonstrated through guidance and consultation on:

- Inventory management, optimization and planning
- Cash flow forecasting
- Business process improvements

- Logistics efficiency through streamlined warehousing and transportation
- Federal and state tax planning tailored to manufacturers
- Enterprise Resource Planning (ERP) through comprehensive software solutions

Above and beyond our technical abilities and knowledge, our manufacturing industry specialists search for ways to help you thrive and accomplish more of what's important to you. We offer deeper expertise that provides additional value to owners and executives within the manufacturing industry including:

- Automotive
- Metal Industries
- Wood Products
- Building Materials
- Plastics and Chemicals
- Food and Beverage
- Electronics
- Heavy Equipment
- Apparel
- Pharmaceuticals
- Agriculture

## DOMESTIC AND LOCAL CONNECTIONS

To provide an exceptional level of service to manufacturing businesses, Warren Averett has

a dedicated group of industry specialists that collaborate monthly to keep current on the issues faced by manufacturers.

In addition, our specialists facilitate roundtables across the Southeast, where you can network with your peers and discuss feasible solutions to a broad range of business challenges. To receive an invitation to our next roundtable, please sign up for our manufacturing emails at [www.warrenaverett.com/signup](http://www.warrenaverett.com/signup).

## GLOBAL RESOURCES

Warren Averett serves a significant number of domestic companies that are foreign owned or that have foreign operations. We understand that addressing international business opportunities also means addressing complex international tax compliance, financial reporting and planning challenges. Whether you are entering the international business arena for the first time or building upon an existing global enterprise, Warren Averett can address your cross-border compliance requirements and tax consulting needs.

**For more information on how we can help improve profitability, productivity and efficiency, call 800.759.7857 or visit [www.warrenaverett.com](http://www.warrenaverett.com).**

*“Warren Averett’s professionals are responsive, helping me year in and year out, often at a moment’s notice. I count on Warren Averett to provide not only audit and tax services, but also ongoing business and accounting advice. They are an invaluable ally helping us to compete more confidently in a tough industry.”*

*– CFO of a leading manufacturer of pipe and tubing serving the Southeast*

OUR TURF IS EVER EXPANDING  
TO HELP YOU  
THRIVE IN YOURS

For a current list of locations,  
visit [warrenaverett.com/offices](http://warrenaverett.com/offices)

We offer a wide array of innovative financial services and solutions.

### ACCOUNTING

- Accounting and attest services
- Internal controls review
- Financial due diligence and quality of earnings
- IFRS reporting package requirements

### TAX

- Tax planning for multi-site, multi-state and multi-national operations
- Sales and use tax issues
- Real estate acquisition and tax consulting
- Incentives and credits – federal and state
- Economic development consulting and incentives
- Research and development tax credits
- Inventory tax planning – LIFO and Section 263A
- Specialty international tax consulting (IC-DISC)
- Cost segregation studies

### ADVISORY

- Balance sheet management – cash, accounts receivables and inventory
- Budgeting and cash flow management
- Profit enhancement and contingency plans
- Benchmarking studies
- Bank financing assistance
- Supply chain and inventory management
- Business process improvement utilizing lean management techniques