

As companies evolve, they may encounter challenges to achieving their financial goals. This transitional phase can happen multiple times throughout the life cycle of the company and can put significant pressure on all stakeholders. However, distress can be a turning point for any business.

You can't change the beginning, but you can
TRANSFORM
 the outcome.

A shift in perspective can be particularly challenging, especially when critical information is unavailable. But a key to addressing problems is recognizing opportunities that emerge from adversity.

During our partnership, we will guide you in harnessing these opportunities to steer the business towards a resilient future.

SIGNS IT MAY BE TIME FOR CHANGE

Companies that may benefit from transformation consulting commonly experience one or more of the following characteristics:

- Strategic misalignment amongst stakeholders
- Debt covenant violations
- Deteriorating revenue and profit margins
- Negative or decreasing operating cash flow and/or free cash flow
- Decreasing current ratio and increasing cash conversion cycles
- Difficulty serving debt and other liabilities
- Customer loss or dissatisfaction
- Strained shareholder relationships
- High employee turnover
- Low morale or a stressed culture
- Outdated technology/inefficiencies in key processes

FOCUSED APPROACH

We can provide an unbiased diagnosis of the underlying issues to pave the way for effective solutions. Through financial analytics and targeted meetings, we look past the numbers to provide valuable insights.

CUSTOMIZED STRATEGIES

There's no one-size-fits-all solution. It's much better to have a plan tailored to the business's unique challenges, strengths and goals. We craft strategies that align with the business's vision, ensuring sustainable growth and success.

EXPERIENCED OPERATORS

Our advisors know what it takes to steer a business through challenges because we have owned and operated our own companies before.

IMPROVED COMMUNICATION

Effective communication with all stakeholders is imperative during times of distress. Tap into the strategies that can effectively articulate the business's vision, plans and progress transparently to all involved, to foster trust and support.

ACCELERATED DECISION MAKING

Allocate time and resources where they matter most and make meaningful improvements quickly by leveraging our team's experience, speed and agility.

OUR APPROACH

1 COMPREHENSIVE ASSESSMENT

We will evaluate operations, finances and market position to determine the root causes of the business's unique challenges, basically operating as a financial interpreter!

2 STRATEGIC PLANNING

Based on the assessment, we will develop a detailed action plan, make the most of opportunities and develop a plan for effective communication.

3 IMPLEMENTATION SUPPORT

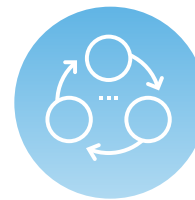
We will support throughout implementation by hosting daily, weekly or monthly check-ins and facilitating continuous improvement initiatives.

4 ANNUAL CHECKS

We will keep an eye on things and provide an annual strategic planning session to revisit and adjust strategies.



**Relationship
focused**



**Seamless
execution**



**Deep technical
strength**

