



SUPPORTING YOUR "BIG IDEA" FROM CONCEPT TO EXIT

Warren Averett provides technology, life sciences, emerging and venture-backed companies the financial services in accounting, tax and advisory with an eye towards growth and finding practical solutions. Many of our professionals have dedicated their careers to and successfully served this dynamic industry segment, bringing specialized knowledge to guide entrepreneurs through accounting, tax and business issues. Our professionals actively contribute and support the entrepreneurial ecosystem by serving on incubator and tech industry boards, maintaining community and professional relationships and supporting sponsorships that bring direct benefits to their clients.

We have experience working with technology and life sciences companies in every stage of growth—from startups, venture and private equity-backed to publicly-traded.

Industry Niches

Biotechnology | Communications | E-Business |
Hardware | Information Technology | Medical Device |
Pharmaceutical | Security | Software | Storage

With an understanding of the complex issues executives face in technology and life sciences, no matter the life cycle stage, our professionals possess the experience to assist—from tax planning and compliance to audit and assurance services to specialized consulting. We collaborate and work to foster growth from initial concept through liquidity. Whether it's structuring your business, recognizing revenue, evaluating the most beneficial tax structure domestically and internationally, capturing tax credits and incentives, or making introductions to potential funding sources, we work to bring you sound knowledge and direction in the current environment.

As you navigate the business environment each day, you can count on Warren Averett's dedicated and collaborative professionals to assist your venture with the best of technical and industry knowledge.

SERVICES

Warren Averett provides technology and life science clients with accounting, tax and consulting services, including:

- Start-up consulting, including entity structuring
- Outsourcing, virtual accounting and record keeping
- Business planning

- Comprehensive federal, multi-state and international tax planning and compliance strategy
- Compensation and benefits
- Revenue recognition
- Tax credits and incentives
- Assurance
- Accounting for income taxes
- Accounting for strategic joint ventures
- Stock option accounting and tax reporting
- Merger and acquisition support
- Valuations
- SEC-related issues
- Succession and estate planning
- Liquidity event planning

“We know and understand the heart of the entrepreneur, the passion of their ideas, and the accounting and financial tools required to optimize success at each stage of growth, from startup to exit.”

– Warren Averett’s Technology and Life Sciences Team

STRENGTH IN NUMBERS

Alabama

- Anniston
- Birmingham
- Cullman
- Foley
- Huntsville
- Montgomery

Georgia

- Atlanta

Florida

- Destin
- Fort Walton Beach
- Panama City
- Pensacola
- Tampa

OUR COMMITMENT is evidenced in the loyalty of our clients and in the community relationships, memberships and sponsorships we have maintained through the years, such as with:

- BioAlabama
- Birmingham Venture Club
- Business to Business Top 25 Entrepreneurs & Ones To Watch
- Georgia Technology Summit
- Innovation Depot
- TechBirmingham
- Technology Association of Georgia
- TiE
- University of Georgia Bulldog 100 Fastest Growing Businesses Awards
- Women In Technology
- Venture Atlanta

We offer a complimentary 90-minute consultative diagnostic meeting with the entrepreneur and/or owners of the company to review their business plan. Visit www.warrenaverett.com/tech to meet our team, or call 800.759.7857.