

TRANSACTION ADVISORY PROCESS

INCEPTION

SELLER

- Exit readiness
- Business performance improvement
- Transition planning
- Wealth management planning
- Investment management

NEGOTIATION

BUYER/SELLER

- Business valuation
- Transaction modeling
- Tax strategy and structure
- Due diligence support

BUYER

- Tailored financial, HR and IT due diligence support
- Transition planning
- Staffing assessment

VALIDATION

POST ACQUISITION

- Opening balance sheet procedures
- Strategic planning
- IT consulting/outourcing
- Financial modeling
- Post-closing adjustments analysis/review
- Intangible assets valuation
 - Staffing & recruiting

INTEGRATION