



MAXIMIZING VALUE FOR THE FUTURE

Often, a person's largest asset is an investment in his or her business, but few realize the true value of the business. Decisions based on the value of a business have far-reaching effects, from buying or selling the company to obtaining a loan, or from creating a succession plan to filing an insurance claim. Imagine going to sell your business and finding out your estimate is far off the mark. Not only is this a horrid financial surprise, but the buyer could also call off the entire deal.

Warren's Averett's valuation specialists can determine exactly what your business is worth, so you can make informed decisions on succession planning, estate and tax planning, marital dissolution and transaction advisory solutions. If you don't know your value, or it isn't where you want it to be, we can help you get there.

WHY WARREN AVERETT?

Experienced. Our valuation specialists have over 50 years of combined experience. They prepare all reports and valuations in accordance with the professional standards of the American Institute of Certified Public Accountants (AICPA) and the National Association of Certified Valuation Analysts (NACVA).

Industry specialists. To come up with an accurate assessment of your business, your valuation team needs an in-depth understanding of your industry and economic environment. Warren Averett specializes in valuations for several industry groups.

Range of options. We offer three types of business valuations with different levels of analysis, so you can find the right fit for your objectives and budget. We also assist with lifestyle analysis, which can help in the prevention of legal cases going to court.

Continued support. Once you have your valuation, our team is there to assist with future goals like tax planning strategies, restructuring the business for a sale and finding ways to increase value for the future.

Already working with WA? Our specialists can develop a business valuation while handling all of your other financial needs.

WHEN DO YOU NEED TO KNOW YOUR VALUE?

- **Succession Planning**
Prepare to sell your business in anticipation of retirement
- **Marital Dissolution**
Identify value of business ownership in order to determine splitting of assets
- **Transaction Advisory**
Buying or selling your business
- **Employee Stock Ownership Plans (ESOP)**
Determining fair market value to ensure ESOP federal regulations

continued

- **Financial Reporting**

Performing valuations to follow audit guidelines and determining purchase price allocation

ONE OF THE LARGEST CPA & ADVISORY FIRMS IN YOUR REGION, BAR NONE.

Warren Averett provides valuation services for business owners, attorneys, trust departments, banks and financial institutions, professional practices and individuals in a wide variety of situations, including:

- Transfers/sales of business, mergers and acquisitions
- Estate and gift tax planning
- Succession planning, buy/sell agreements and shareholder matters
- Family Law/Marital dissolution
- Employee Stock Options Plans (ESOPs)
- Corporate tax planning, including S-Corp conversions
- Financial reporting, including purchase price allocations and goodwill impairment
- Stock option, preferred stock, restricted stock and compensation valuations
- Business and operations planning
- Litigation support and forensic accounting



**OUR TURF IS EVER EXPANDING
TO HELP YOU
THRIVE IN YOURS**

For a current list of locations,
visit warrenaverett.com/offices

To find out how we can help your business thrive,
meet our team at www.warrenaverett.com or
call us at 800.759.7857.